

# Eastman Chemical Company— who we are

Approximately 15000 Employees

Headquartered in Kingsport, TN

50 manufacturing sites throughout the world

Approximately \$10B revenue in 2016

Responsible Care® company for > 25 years

2016 Energy Star® partner of the year for Sustained  
Excellence

2016 Ethisphere's World's Most Ethical® Companies



# What we do..

2/3rds of our sales revenue is from product lines in leading market positions

2/3rds



<p><b>Additives &amp; Functional Products</b></p>	<p><b>Advanced Materials</b></p>	<p><b>Chemical Intermediates</b></p>	<p><b>Fibers</b></p>
			
<p><b>#1 or #2</b></p>	<p><b>#1</b></p>	<p><b>#1 or #2</b></p>	<p><b>#1 or #2</b></p>

- Cellulosic polymers
- Hydrocarbon resins
- Insoluble sulfur
- Aldehyde derivatives/ ketones
- Heat transfer and aviation fluids
- Alkylamine derivatives

- Copolyester
- PVB sheet
- Branded window film
- Cellulosic polymers

- Oxo alcohols in Americas
- Non-phthalate plasticizers
- Alkylamines

- Acetate tow
- Acetate yarn

# Eastman Foundation's WHOI Interactions

- We recognize that the oceans are a major driver of global climate, weather, food and energy systems. Oceans matter – everywhere!
- Eastman Foundation support for ocean issues - education, research and public awareness.
  - Silver-Level Sponsor of 2017 World Ocean Summit
  - High School Ocean Sciences Capstone Course Development and Piloting
  - X-Spar Buoy Project Support
  - Grant level support for individual projects



*We want to go beyond philanthropy..  
We seek a strategic partnership..*

**EASTMAN**

# Materials & Interests

- Polymer interactions / fitness-for-use with ocean environments
  - Corrosion
  - Pressure / Temperature complexities
  - Durability, degradation – end-use functionality and environmental LCA
- Additive manufacturing / 3D printing – desktop to large format
  - Collaborations / materials – connections!
  - How can we help you?
- Real-time Analytical and Vision Analysis capabilities
  - Lots of cross-disciplinary / overlapping interests – fresh eyes on a problem!
- Ideas to Reality – Business / Tech
  - Grow small projects / ideas into sustainable programs and businesses

- *“Eastman wants to find ways to fund these small, higher-risk pilot projects. Our goal is to find ways to support them until they get to the stage where bigger interests like NASA or NOAA want to take them on.”* David Golden, Chief Legal & Sustainability Officer, Eastman Chemical Co.