

# Financing Wastewater Solutions for Cape Cod

8:30 am **Registration & Continental Breakfast**

9:00 am **Welcome & Overview**

*Brendan Annett, Manager, WBNERR*

**Cape Cod Water Protection Collaborative 2007 Goals & Beyond**

*Paul Niedzwiecki, Barnstable Assistant Town Manager*

**National Perspective on Funding Wastewater Projects**

9:30 am - 10:20 am

This session will cover the evolving role of the federal government in the shift from grant financing to loans. Forecasts for the Drinking Water and Clean Water Funds will also be covered. Creative state initiatives and trends across the country related to non-traditional partnerships, increased use of debt, and new sources of revenue will be highlighted.

*Jeff Hughes, Director, Environmental Finance Center at UNC*

10:20 am - 10:30 am **Break**

**Innovative Approaches from the Chesapeake Bay Region**

10:30 am - 11:20 am

This session will focus on innovative approaches to financing the restoration of the Chesapeake Bay. Particular emphasis will be placed on the core areas of concern - wastewater, agriculture, and urban stormwater. A description and analysis of current funding and financing efforts will also be presented.

*Dan Nees, Director, Center for Smart Growth Research and Education*

**Massachusetts State Revolving Fund**

11:20 am - 11:45 am

The Massachusetts State Revolving Fund (SRF) for water pollution abatement projects was established to provide a low-cost funding mechanism to assist municipalities. This session will cover what incentives are available and the projected future availability of Trust funding, as well as which projects are eligible and how to apply for funds.

*Scott Jordan, Executive Director, Massachusetts Water Pollution Abatement Trust*

**Federal SRF Funding Outlook**

11:45 am - 12:00 pm

*Mark Forest, Chief of Staff, Congressman William Delahunt*

12:00 pm - 1:00 pm **Lunch (provided)**

**Case Studies From the Cape and Islands**

1:00 pm - 2:00 pm

Nantucket's Approach: Enterprise Funds, Privilege Fees, Pay by Bedroom

*Rick Atherton, Chair, Nantucket Finance Committee*

Chatham's Innovative Wastewater Funding Mechanisms Based on an Overall Municipal Fiscal Policy Perspective

*William Hinchey, Chatham Town Administrator*

**Pending State Legislation**

2:00 pm - 2:15 pm

*Massachusetts State Senator Robert O'Leary*

2:15 pm - 2:30 pm **Break**

**Financing Wastewater in Massachusetts: Panel Discussion**

2:30 pm - 4:00 pm

Participants will learn about a range of financing options including traditional and non-traditional sources that are appropriate for consideration in the Cape Cod context. Financial experts will address the perceived barriers to funding and offer insight on how towns can expand their borrowing capacity and make wastewater treatment betterments more affordable. Panelists will field questions from the audience and encourage discussion on how towns and the Cape Cod Water Protection Collaborative can move forward with wastewater financing.

*Moderator: Andrew Gottlieb, Interim Executive Director, Cape Cod Water Protection Collaborative*

*Allan Tosti, Senior Vice President, First Southwest Company*

*Richard A. Manley, Jr., Partner, Public Finance Group, Ropes & Gray*

**Wrap-up**

*Paul Niedzwiecki, Cape Cod Water Protection Collaborative,*

*Brendan Annett, Waquoit Bay NERR*

**Friday, April 27, 2007**

8:30 am - 4:00 pm

Holiday Inn - Hyannis

1172 Route 132, Hyannis

Name \_\_\_\_\_

Position/Title \_\_\_\_\_

Organization \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Phone \_\_\_\_\_

E-Mail \_\_\_\_\_

**Registration Required**

**There is no charge for the workshop.**



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Waquoit Bay NERR

P.O. Box 3092, Waquoit, MA 02536

For additional information please contact:

Joan Muller at (508) 457-0495 ext. 107 or

[joan.muller@state.ma.us](mailto:joan.muller@state.ma.us).

## ABOUT THE SPEAKERS

**Rick Atherton** is the Chair of the Nantucket Finance Committee and has a background in banking and real estate.

**Mark Forest**, Chief of Staff, Congressman William Delahunt

**Andrew Gottlieb** is the interim Executive Director of the Cape Cod Water Protection Collaborative, and a Principal at DIF Enterprises and focuses on water and wastewater management, smart growth, energy conservation, and municipal and public finance issues. Mr. Gottlieb previously served as the Chief of the MA Office for Commonwealth Development and as selectman for the Town of Mashpee.

**William Hinchey** has been a municipal manager since 1980 and currently serves as Chatham's Town Administrator.

**Jeff Hughes** has 20 years experience assisting local communities with the finance and policy challenges linked to the provision of environmental services. Mr. Hughes currently serves as the Director of the Environmental Finance Center at the University of North Carolina.

**Scott Jordan**, Executive Director, Water Pollution Abatement Trust, Massachusetts Office of the State Treasurer

**Richard A. Manley, Jr.**, Partner, Public Finance Group, Ropes & Gray is responsible for the firm's city, town and special district finance. He previously served on a special state commission on local aid as well as local finance and school committees.

**Dan Nees** currently serves as the Director of the Environmental Finance Center at the University of Maryland. Mr. Nees has worked extensively with communities and local officials on a broad variety of environmental finance issues. His expertise includes developing and leveraging market-based financing approaches related to watershed protection and restoration.

**Hon. Robert O'Leary**, Massachusetts State Senator

**Allan Tosti** is a Senior Vice President at First Southwest Company and is responsible for providing financial advisory services to a range of municipal clients throughout Massachusetts.

## LOCATION

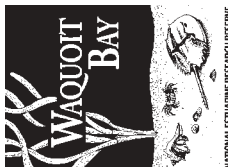
**Holiday Inn Hyannis**  
1172 Route 132  
Hyannis, MA 02601  
(508) 775-1153

**Directions:** Take Route 6 To Exit 6. Take Route 132 South towards Hyannis for 1.5 Miles. The Holiday Inn is located on the right.

### Coastal Training Program Partners



WAQUOIT BAY  
NATIONAL ESTUARINE  
RESEARCH RESERVE



P.O. Box 3092, Waquoit, MA 02536

Attention: Coastal Decision Makers



# Financing Wastewater Solutions for Cape Cod

## A Workshop for:

- Municipal Officials
- Town Administrators
- Town Planners
- Finance Committee Members
- DPW Representatives
- Federal & State Agency Staff
- Consultants

**Friday, April 27, 2007**

8:30 am - 4:00 pm  
Holiday Inn - Hyannis  
1172 Route 132  
Hyannis, MA

Co-Sponsored by  
Waquoit Bay  
National Estuarine Research Reserve  
Cape Cod Water Protection Collaborative  
Association to Preserve Cape Cod